



## New Kits4Life Pilot: first biomedical equipment repurposed from a US site

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An estimated 170,000 unused lab kits worldwide were discarded in 2018 representing an average loss of almost \$9 million. Providing a solution to this waste, Kits4Life, a non-profit platform, repurposes unused lab kits and bulk medical supplies from clinical trials and redistributes them to research clinics and medical centers in developing countries.

In 2018, Sanofi became a supporting partner of Kits4Life, and the Sanofi Espoir Foundation, a founding member, has provided seed funding for the development of the mobile app that will allow clinical sites to post and donate their unused lab kits and medical supplies on the Kits4Life platform.

*“Responding to humanitarian emergencies is part of the Foundation’s mission and this project is a complementary tool to our partnership with Tulipe Association which makes medicines available in the form of kits ready for use and adapted to emergency situations such as natural disasters or conflicts,”* said Valérie Faillat, Head of Sanofi Espoir Foundation and Kits4Life Advisory Board Member. *“Thanks to this partnership, the Sanofi Espoir Foundation contributes to humanitarian emergency preparedness in health, encouraging fruitful collaboration.”*

In early July, Sanofi launched a pilot program to repurpose biomedical equipment used on a rare-disease study. In the coming months, the plan is to utilize the Kits4Life app which will make it simple and seamless for Sanofi to donate surplus lab kits from its clinical trials across the US and beyond.

Once items are donated, Kits4Life manages the entire process and works with an accredited Medical Surplus Recovery Organization (MSRO) to ensure that pharma sponsors’ lab kits are processed and distributed to humanitarian aid organizations according to the World Health Organization (WHO) guidelines and international laws.